

**SCTE CABLE-TEC**  
**EXPO'15**  
OCTOBER 13-16 **NEW ORLEANS**

# Realizing New Business Services Revenue with SDN and NFV

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# SDN and NFV

## Hope or hype?

- SDN – Software Defined Networking
  - Programmable network
- NFV – Network Function Virtualization
  - Moves network functionality off “the box”
- Why?
  - Lower Capital – Whitebox
  - Lower Opex – Automation
  - More Revenue - !!!!!

# Sounds Fishy

- Step 1 – Implement SDN/NFV
- Step 2 - ?
- Step 3 – Profit!



# Why SDN & NFV???

## Data Growth Explosion

By 2019, data  
CAGR

**57%**

... growth compared  
to 2014 levels.\*

Share of Video  
Traffic

**75%**

... on mobile network  
by 2019\*

Data Transferred

**24EB**

... connected to the  
network by 2019\*

Number of  
Devices

**50B**

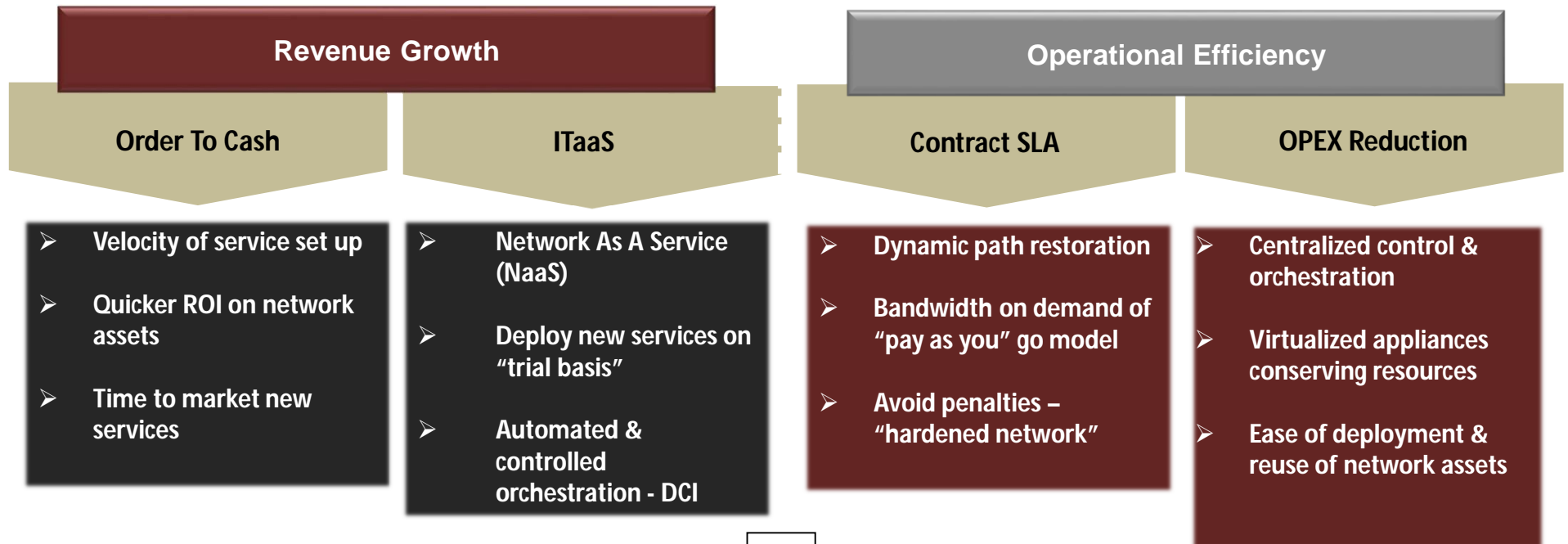
... connected to the  
network by 2020\*\*



### Survival of the Fastest!

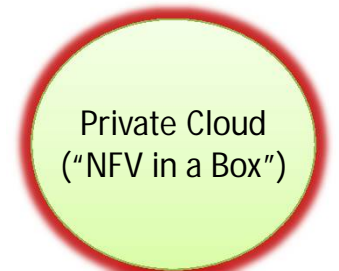
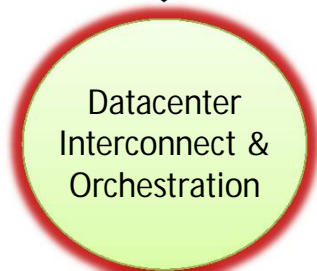
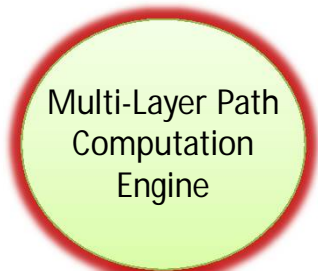
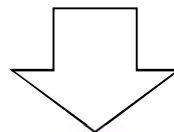
# SDN/NFV Business Opportunity

*SDN & NFV helping bottom-line*



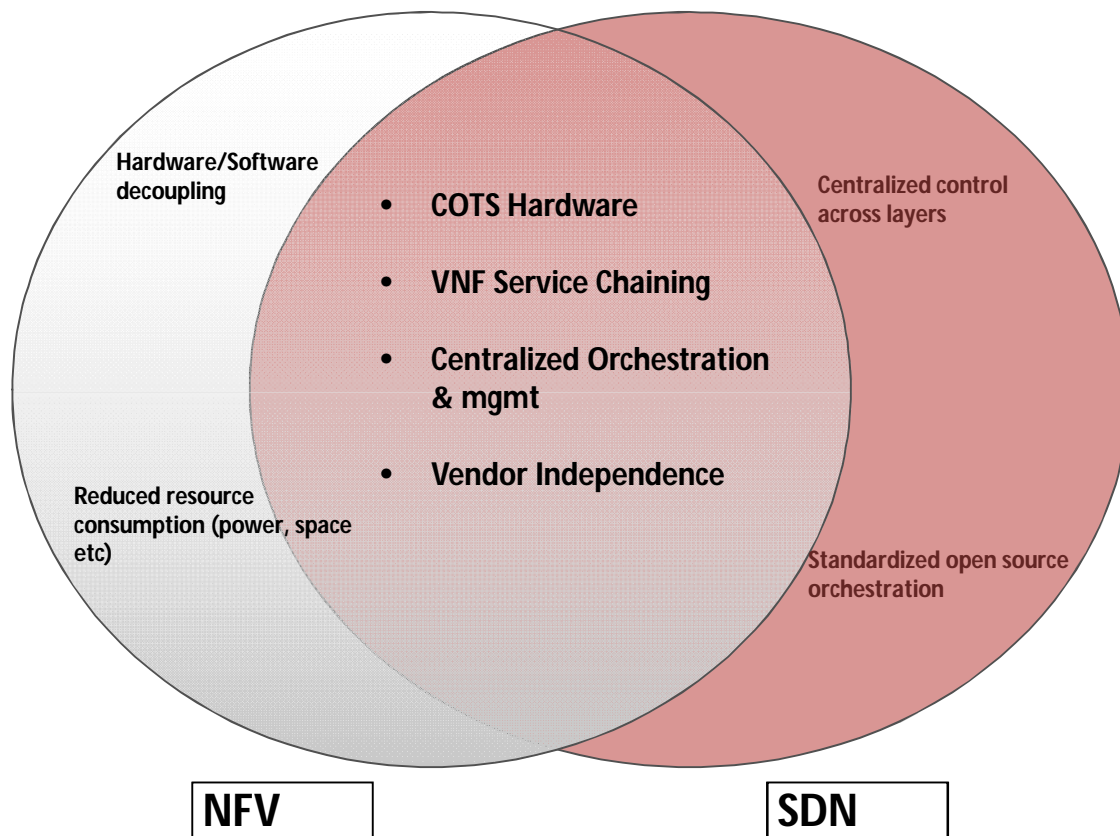
*SDN Apps*

*NFV VNFs*



# SDN and NFV Synergies


*Complementary technologies and benefits*



## NFV is about

- creating virtual network functions (VNFs)
- managing/orchestrating them on virtual infrastructure

True NFV or “cloud” NFV involves running VNFs on cloud infrastructure

 Service chaining – or VNF forwarding (ETSI) – is a point of overlap between SDN and NFV

## SDN is about

- creating, orchestrating logical network topologies – virtualized connections between NEs and VNFs

SDN is very broadly defined and can be achieved in different ways for different use cases

# SDN/NFV use case examples

- Access
  - CPE virtualization
  - Virtual security
- Mobile
  - Mobile base station virtualization
  - Virtual EPC

More at <http://nfwiki.etsi.org/>

# NFV Networking Requirements

- Real-time, dynamic provisioning
- Seamless control and provisioning
- Carrier-grade scalability and resiliency
- Openness and interoperability
- Global reach and cross administration
- Acceleration of innovation



# Technology is evolving faster

## Comparison of how fast technologies reached 50 million users

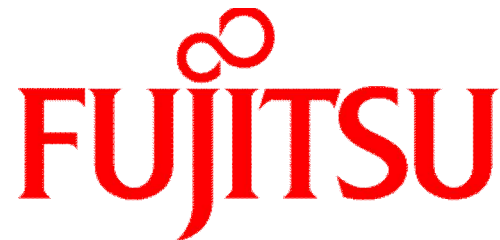
- Telephone took 75 years – Angry Birds 35 days!
- Facebook deploys version updates 8 times a day
- Amazon activates services in 11 seconds!
- Maintaining pace is only possible with software, not hardware



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**Thank You**

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