



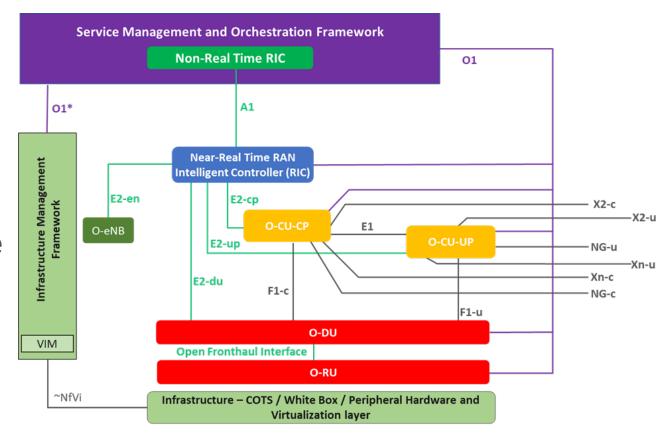




What is ORAN



- Conflation of O-RAN and OpenRAN
 - O-RAN O-RAN Alliance
 - Industry consortium founded Feb 2018
 - AT&T, China Mobile, Deutsche Telekom, NTT DOCOMO and Orange
 - OpenRAN Telecom Infrastructure Project working group
- Standardized interface definitions allow for mixed vendor deployments
 - Can still be single vendor implementations



Arguments against ORAN



- Supply chain simplicity
 - One throat to choke
 - Simplifies training and warehousing
- Operator becomes system integrator
 - Interop must be resolved at design and anytime a component is updated

Many US Operators are in "wait and see" mode

Supply Chain Advantages



- Mitigate supply chain disruptions
 - Natural Disasters
 - Pandemics
 - Industrial accidents
- Limited to suppliers roadmap and vision
 - Constrains ability to introduce new functionality
- No vendor can be the best at everything
 - ORAN allows for selection of best of breed

Diversity lowers risk and increases flexibility

Systems Integration



- Balance effort vs Risk
 - Decide on which integration task to take on
- TIP OpenRAN exchange
- Ecosystem of experience ORAN integrators exists and is growing



ORAN and Security



- Obscurity is not security
- Open systems have security advantages
 - Issues identified and resolved more quickly
 - Large community of developers can outpace a small in-house team

Open systems allow operators to deploy fixes themselves if they wish

Network Agility



- Modern telecom networks are evolving at a quicker pace
 - Increased demand for bandwidth and lower latency
 - New technology requirements
 - IoT
 - Industry 4.0
 - Gaming
 - AI/ML
 - Autonomous vehicles
- 5G use cases will require orders of magnitude more radios deployed

Networks must become more adaptable and agile

Open best supports this

Opportunities for new revenue



- Past open systems have increased innovation
 - IBM PC
 - DOCSIS
- Flexible networks can adapt more quickly to customer demand
- SCTE GAP will also help speed innovation and lower costs
 - Support for multi-service edge
 - Enterprise 5G
 - IoT
 - Smart cities
 - Edge gaming

Open networks can deliver the next generation network vision

Conclusion



- Operator isn't forced to be system integrator
- Growing ecosystem of suppliers increases choice
 - Operator can still elect to deploy single vendor ORAN architecture
- Open allows operator to define network vision not vendor

ORAN supports agile and programmable network of the future





