







#### Introduction



#### Why Do we need Scalable Automated Solutions

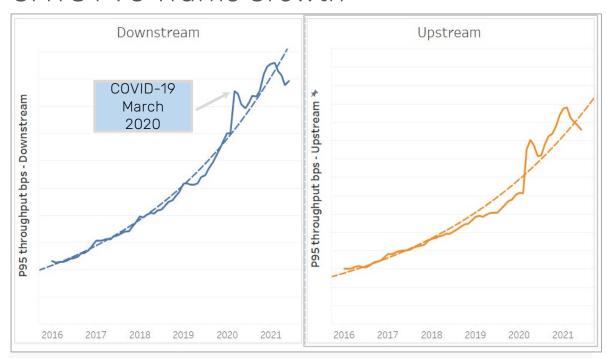
- Access network growth drives most network planning
- Customer increasing needs for BW
- Data sets keep growing
- Supply Chain and Field teams need Adequate lead times
- Complexity of Solutions harder to track
- Need to include E2E view of Entire network
  - Backbone, Metro, Transport, Access, Business





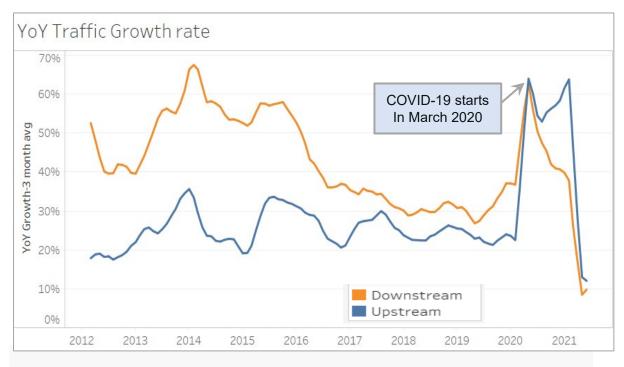
#### **Growth Rates**

#### CMTS P95 Traffic Growth



- Aggregated 95<sup>th</sup> percentile peak traffic has increased exponentially

#### YoY Traffic Growth Rate

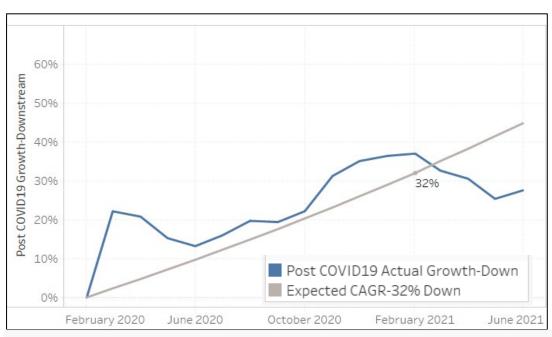


- Netflix re-encoded its entire catalog in early 2016
- Since COVID-19, Upstream growth rate is higher than downstream

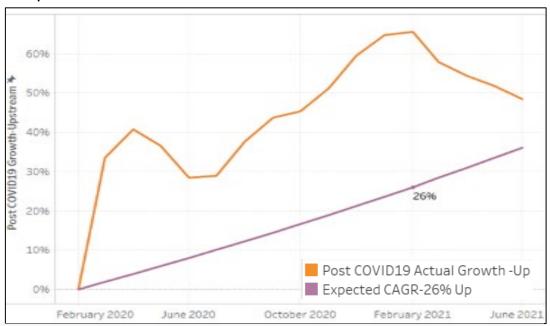


#### Post COVID: Actual vs Expected Growth

#### Downstream



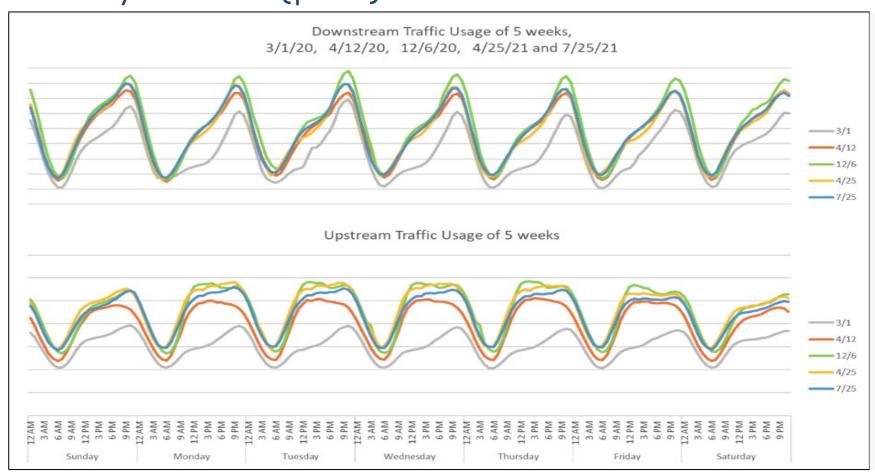
#### Upstream



- Peak hour usage increased relative to Pre-COVID-19 in Feb 2020
- Upstream traffic continues to show in higher growth. The recent trend shows about 15% point above historical YoY growth rate
- Recent downstream growth rate is smaller than the historical growth pattern



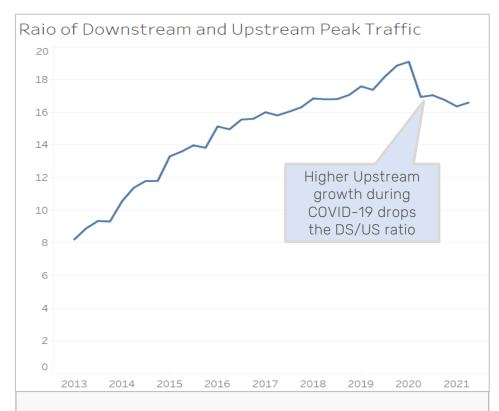
## Hourly Peaks (p95)



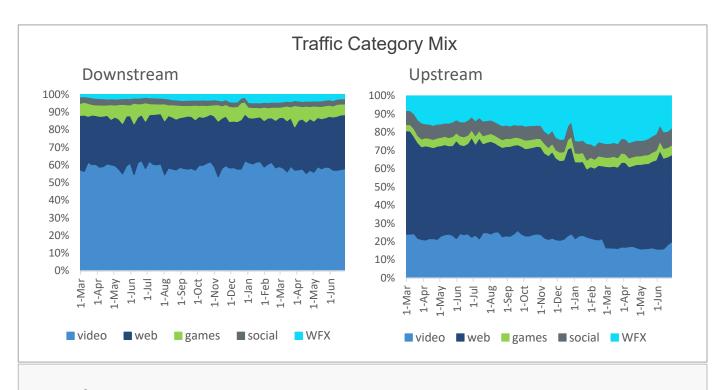
- Hourly usage pattern of the 5 sample weeks
- Upstream peak hours have shifted to the daytime during COVID-19. Recently it has returned to the late evening time, but there is still heavy usage during daytime
- Downstream peak hour and usage pattern has not changed during COVID-19



#### Traffic Ratio and Mix



-Peak traffic ratio of DS to US has grown up to almost 19:1 since DS traffic growth rate is higher. It drops to 16:1 during COVID-19.

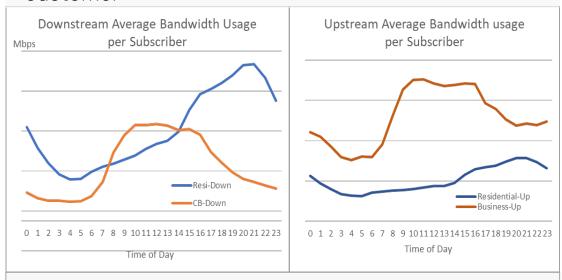


- Significant increase in Work From Home, and moderate increase in Video, Web, Gaming and Social during COVID-19.
- WFH increased up to 400% from Mar 2020. It went down to 150% recently
- The overall traffic remains dominated by Video and Web
- Peak usage growth is still driven by traditional drivers, such as OTT video



#### Bandwidth Usage

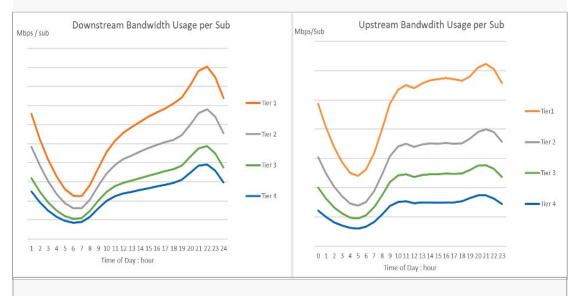
## Average usage pattern of Residential vs Business customer



- -Business customers' usage peak hours are 10am to 4pm, while residential peak hours are 7pm to 10pm
- Business customers consumes less downstream and more upstream than residential customers
- Business customers' usage ratio of DS to US is 5:1.

  Residential customers' ratio is 16:1

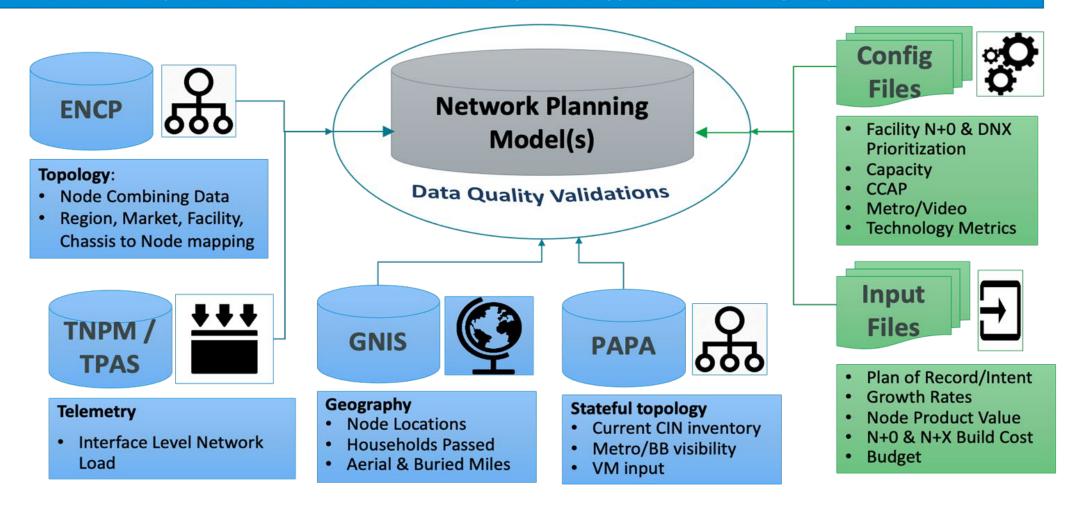
#### Average usage pattern of different speed tiers



- Usage patterns are quite similar across different speed tiers.
- Higher speed tier consumed more bandwidth, but not proportional to the maximum speed they can use.

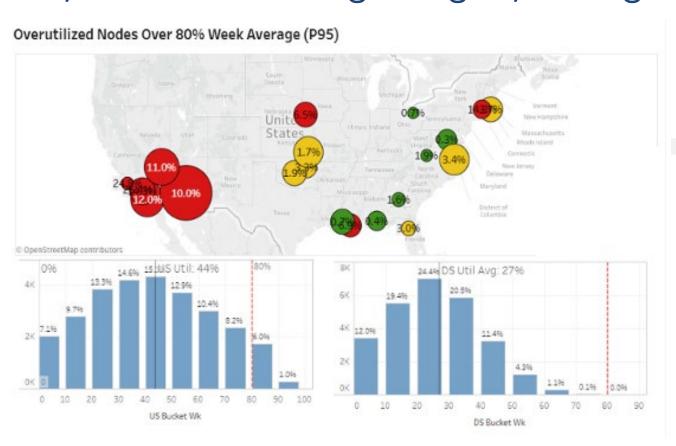


The Access Model pulls in 15+ data sources from various inputs and applies various data quality validations on insert.

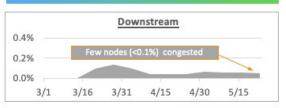


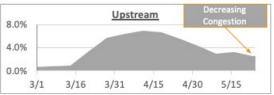


#### Early COVID Average Highly Congested Nodes



#### **Access Congestion Trend (Enterprise)**





- Shelter-in-place Orders cause steep congestion spikes
- Nodes with >80% congestion increase
- Much of the increase was on the upstream, causing a great need for more upstream capacity



MIN\_NS2

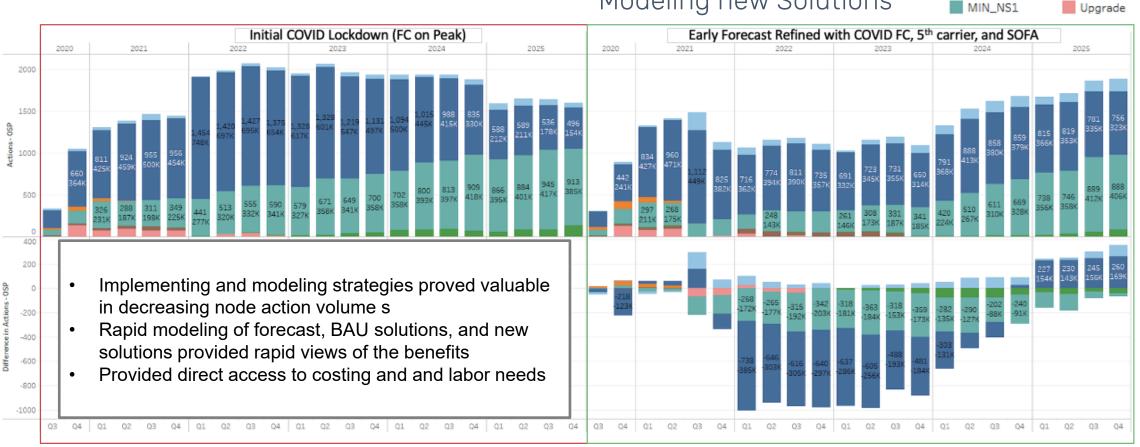
MIN\_NS3

Node Action

DCMB Mid\_split

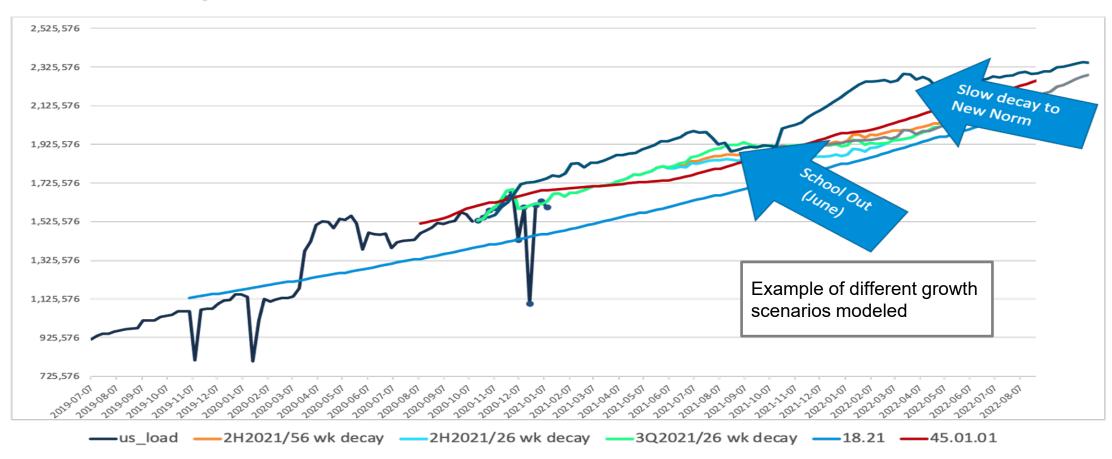
## Addressing the Congestion with Innovation







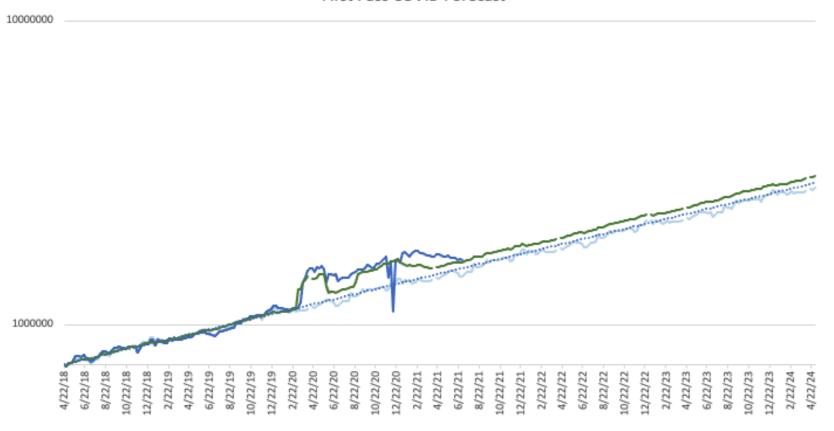
## Deploying Forecasts and Scenarios





## Early Forecasting of COVID Impacts

First Pass COVID Forecast

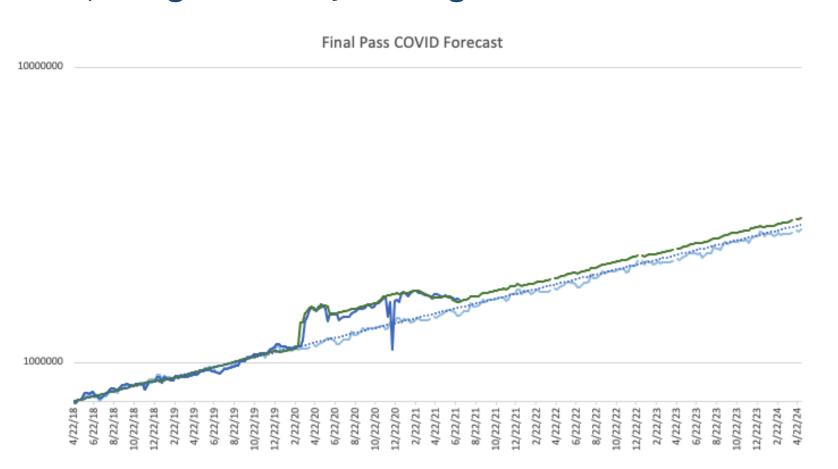


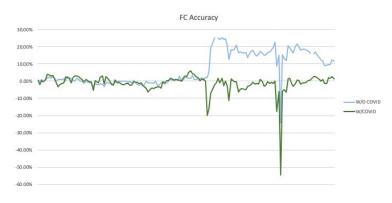


- Heavy blue line actuals
- Log-linear scale
- From the first forecast, was able to model closer to COVID, but still a lot of error
- There were many iterations, sometimes with weekly runs to update and analyze actuals



### Adapting and adjusting based on Actual Outcomes





- Heavy blue line actuals
- Log-linear scale
- As time passes, the forecasts accuracy increases
  - Accuracy measured based on holdout accuracy
- Still maintaining a "New Normal"\*\*

#### Conclusion



#### Wrapping it up

**Issue Focused** 

Technology Enabled

**Sector Leading** 

Globally Coordinated

**Value Oriented** 

- Capital intensive planning
- Large entity count and variety
- **BigData platform**
- · Machine enabled

- · "Expert Mode" forecasting
- · Multi-attribute clustering
- · CCI collaboration with Engineering, Tech-Metrics, and EDSS
- · Scenario and What-if analysis as scale

Value Oriented

**Change History** 









Hundreds of millions savings over

Time People **Process** Tool

Prior State	3-4 weeks access	4-5 people	10-20% error rate	Excel not scalable

Precision in **Big Data Platform Current State** < 15 min **Push Button** decimals

IP with **Patent Pending** presented at multiple trade-shows

**Managed Service Offering Option** 





# Thank You!

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