

**SOCIETY OF CABLE TELECOMMUNICATIONS
ENGINEERS, INC. AND CHAPTERS
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YEARS ENDED DECEMBER 31, 2010 AND 2009 AND 2009**

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Society of Cable Telecommunications Engineers, Inc.
Exton, Pennsylvania

We have audited the accompanying combined statements of financial position of the Society of Cable Telecommunications Engineers, Inc. and Chapters (a nonprofit organization) as of December 31, 2010 and 2009, and the related combined statements of activities and cash flows for the years then ended. These combined financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these combined financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combined financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the Society of Cable Telecommunications Engineers, Inc. and Chapters as of December 31, 2010 and 2009, and the changes in their net assets and their cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.


LarsonAllen LLP

Blue Bell, Pennsylvania
April 12, 2011

**SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
COMBINED STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2010 AND 2009**

ASSETS	2010	2009
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 1,777,017	\$ 1,164,208
Accounts Receivable	337,846	1,050,818
Certificates of Deposit	116,578	116,337
Inventory	41,972	39,712
Prepaid Convention Expenses	15,451	9,760
Other Current Assets	214,938	111,489
Total Current Assets	2,503,802	2,492,324
PROPERTY AND EQUIPMENT		
Land	176,203	176,203
Buildings and Improvements	1,576,231	1,576,231
Equipment	1,264,093	1,168,307
Vehicles	2,650	-
Total	3,019,177	2,920,741
Less: Accumulated Depreciation	1,549,658	1,435,436
Total Property and Equipment	1,469,519	1,485,305
INVESTMENTS	2,841,118	2,216,189
OTHER ASSETS		
Production Development Costs, Net of Accumulated Amortization of \$641,373 and \$637,133 in 2010 and 2009	27,222	31,462
Website Development Costs, Net of Accumulated Amortization of \$421,240 and \$417,306 in 2010 and 2009	5,166	3,600
Total Other Assets	32,388	35,062
Total Assets	\$ 6,846,827	\$ 6,228,880
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accrued Payroll and Payroll Taxes Payable	\$ 234,512	\$ 347,015
Accrued Liabilities	270,105	562,799
Deposits for Conventions	347,745	-
Unearned Membership Dues	860,619	747,656
Deferred Support	57,467	107,000
Due to SCTE Foundation	-	5,000
Total Current Liabilities	1,770,448	1,769,470
NET ASSETS		
Unrestricted	5,076,379	4,459,410
Total Net Assets	5,076,379	4,459,410
Total Liabilities and Net Assets	\$ 6,846,827	\$ 6,228,880

See accompanying Notes to Combined Financial Statements.

**SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
 COMBINED STATEMENTS OF ACTIVITIES
 YEARS ENDED DECEMBER 31, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
REVENUE AND OTHER SUPPORT		
Program Services Revenue	\$ 5,185,004	\$ 5,211,985
Chapter Activities	1,627,378	1,525,239
Membership Dues	2,419,381	2,054,754
Other Revenue	30,867	22,355
Total Revenue and Other Support	<u>9,262,630</u>	<u>8,814,333</u>
EXPENSES		
Program Services		
Educational and Membership Services	5,915,981	6,143,580
Chapter Activities	1,938,079	1,930,744
Total Program Services	<u>7,854,060</u>	<u>8,074,324</u>
Supporting Services		
Management and General	959,672	941,287
Total Expenses	<u>8,813,732</u>	<u>9,015,611</u>
Change in Net Assets from Operating Activities	448,898	(201,278)
NONOPERATING INCOME		
Net Investment Income	<u>168,071</u>	<u>299,440</u>
CHANGE IN NET ASSETS	616,969	98,162
Net Assets - Beginning of Year	<u>4,459,410</u>	<u>4,361,248</u>
NET ASSETS - END OF YEAR	<u><u>\$ 5,076,379</u></u>	<u><u>\$ 4,459,410</u></u>

See accompanying Notes to Combined Financial Statements.

**SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
COMBINED STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 616,969	\$ 98,162
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities:		
Depreciation and Amortization	122,397	132,420
Increase in Value of Certificate of Deposit	(241)	(6,102)
Unrealized Gain on Marketable Securities	(128,884)	(367,648)
Realized Loss on Marketable Securities	15,800	124,562
(Increase) Decrease in:		
Accounts Receivable	712,972	937,681
Inventory	(2,260)	(12,014)
Prepaid Convention Expenses	(5,691)	96,892
Other Current Assets	(103,449)	3,299
Increase (Decrease) in:		
Accounts Payable	-	(23,720)
Accrued Payroll and Payroll Taxes Payable	(112,503)	9,939
Accrued Liabilities	(292,694)	364,564
Deposits for Conventions	347,745	(2,901,900)
Unearned Membership Dues	112,963	(108,488)
Deferred Support	(49,533)	33,006
Due to SCTE Foundation	(5,000)	5,000
Net Cash Provided (Used) by Operating Activities	<u>1,228,591</u>	<u>(1,614,347)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Equipment	(98,436)	(64,322)
Outlay for Production and Website Development Costs	(35,500)	-
Purchases of Investments	(1,818,867)	(2,580,465)
Proceeds from Sales of Investments	1,307,021	2,566,341
Net Cash Used by Investing Activities	<u>(645,782)</u>	<u>(78,446)</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	582,809	(1,692,793)
Cash and Cash Equivalents - Beginning of Year	<u>1,164,208</u>	<u>2,857,001</u>
CASH AND CASH EQUIVALENTS - END OF YEAR	<u>\$ 1,747,017</u>	<u>\$ 1,164,208</u>
SUPPLEMENTAL INFORMATION		
Income Taxes Paid	<u>\$ 2,026</u>	<u>\$ 8,998</u>

See accompanying Notes to Combined Financial Statements.

SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2010 AND 2009

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Society of Cable Telecommunications Engineers, Inc. and Chapters (the Society) is a nonprofit organization with its main office in Exton, Pennsylvania. The Society has been established for the purpose of promoting education, regional meetings, seminars and trade shows to keep members informed about cable technology. The Society is supported primarily through membership dues and convention and seminar fees. Approximately 40% and 44% of the Society's revenue and support for the years ended December 31, 2010 and 2009, respectively, came from the Cable-Tec Expo.

During 2010, the Board of Directors voted to change the Society's year end to June 30 effective January 1, 2011.

Principles of Combination

The combined financial statements include the accounts of the Society of Cable Telecommunications Engineers, Inc. and Chapters and meeting groups, all of which are under common control and operate nationwide. All material inter-company balances and transactions have been eliminated.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Actual results could differ from those estimates.

Functional Expenses

The costs of providing the various programs and other activities of the Society have been summarized on a functional basis in the combined statement of activities. Accordingly, certain costs have been allocated among the programs and other activities benefited.

Cash and Cash Equivalents

For purposes of the combined statement of cash flows, the Society considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Accounts Receivable

The Society grants credit to members, substantially all of whom are located throughout the United States. Accounts receivable are uncollateralized vendor obligations due three months prior to the annual Cable-Tec Expo or thirty days from the date invoiced for all other receivables. No finance charges or discounts are applied to customer balances.

The Society uses the allowance method to determine uncollectible receivables. The collectibility of any unpaid accounts outstanding for more than 90 days beyond the date due are examined on a case-by-case basis by management and an allowance for uncollectible accounts is established when appropriate. At December 31, 2010 and 2009, management has determined that no allowance for uncollectible accounts is required.

SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2010 AND 2009

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Inventory

Inventory is stated at the lower-of-cost or market, determined using the first-in, first-out method. Inventory consists of books, compact discs, videos and other educational materials which are available for resale.

Investments

Investments are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions, and other factors such as credit loss assumptions. Securities valued using Level 1 inputs include those traded on an active exchange, such as the New York Stock Exchange, as well as U.S. Treasury and other U.S. government and agency mortgage-backed securities that are traded by dealers or brokers in active over-the-counter markets. Currently, the Society does not have any securities that are valued using Level 2 or level 3 inputs.

Investments are exposed to various risks, such as interest rate, credit and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially change the amounts reported in the statement of financial position.

Property and Equipment

Property and equipment is recorded at cost. The assets are depreciated using the straight-line method over the estimated useful lives of the related assets. Estimated useful lives range from three to thirty-nine years. The Society capitalization threshold is \$1,000. Acquisitions below that amount are expensed. Depreciation expense for the years ended December 31, 2010 and 2009 was \$114,223 and \$119,874, respectively.

Amortization

Production development costs are incurred in the production of books and other educational materials. Website development costs are incurred in the development of the Society's website. These costs are amortized using the straight-line method over the estimated useful life of three years. Amortization expense for the years ended December 31, 2010 and 2009 was \$8,174 and \$12,546, respectively.

Unearned Membership Dues and Deferred Support

Unearned membership dues consist of membership dues and program fees received in advance. Membership dues revenue is recognized over the term of the annual membership. Program fee revenue is recognized as the related programs are provided.

Net Assets

Net assets represent unrestricted funds available for use in the general operations of the Society.

SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2010 AND 2009

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes

The Society is a nonprofit organization that is exempt from income taxes under Section 501(c)(6) of the *Internal Revenue Code*. The Society is subject to tax on unrelated business revenue. The Society obtained its latest determination letter on July 19, 1977.

Effective January 1, 2009, the Society adopted the income tax standard for uncertain tax positions. The implementation of this standard had no impact on the Society's financial statements.

The Society's income tax returns are subject to review and examination by federal authorities. The Society is not aware of any activities that would jeopardize its tax-exempt status. The tax returns for the years 2007 to 2009 are open to examination by federal authorities.

Reclassifications

Certain 2009 amounts have been reclassified to conform to 2010 financial statement presentation.

Subsequent Events

In preparing these financial statements, the Society has evaluated events and transactions for potential recognition or disclosure through April 12, 2011, the date the financial statements were available to be issued.

NOTE 2 INVESTMENTS

Marketable securities consisted of the following as of December 31, 2010 and 2009:

	2010		2009	
	Cost	Fair Value	Cost	Fair Value
Government Bonds and Notes	\$ 1,867,588	\$ 1,976,485	\$ 1,367,132	\$ 1,444,148
Common Stocks	722,762	864,633	745,010	772,041
Total	<u>\$ 2,590,350</u>	<u>\$ 2,841,118</u>	<u>\$ 2,112,142</u>	<u>\$ 2,216,189</u>

Investment income consisted of the following for the years ended December 31, 2010 and 2009:

	2010	2009
Interest and Dividends	\$ 54,987	\$ 56,354
Realized Loss	(15,800)	(124,562)
Unrealized Gain	128,884	367,648
Total Investment Income	<u>\$ 168,071</u>	<u>\$ 299,440</u>

SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2010 AND 2009

NOTE 3 LINE OF CREDIT

The Society has a bank line of credit, secured by the Society's real estate, in the amount of \$500,000. Borrowings under the line of credit bear interest at the prime rate less .25% (3.0% at December 31, 2010 and 2009). The line expires in December 2011. As of December 31, 2010 and 2009, there were no outstanding borrowings under the line of credit.

NOTE 4 INCOME TAXES

The Society is subject to unrelated business income tax on revenues from the sale of mailing lists, publication and distribution of materials containing paid advertisements. Unrelated business income is gross income from these unrelated business activities less the deductions directly connected with this income. Income tax expense was \$2,026 and \$8,998 for the years ended December 31, 2010 and 2009, respectively.

NOTE 5 PROFIT SHARING PLANS

The Society sponsors a defined contribution 401(k) plan that covers all eligible employees. Contributions to the plan are at the discretion of management; however, there is a provision for income deferral whereby employees may make voluntary, before tax contributions not to exceed 25% of compensation. Management has elected to make matching contributions at the rate of \$.50 for every \$1.00 contributed by an employee to a maximum of 12.5% of the employee's compensation. The Society's contribution to the plan was \$86,699 and \$109,382 for the years ended December 31, 2010 and 2009, respectively.

The Society sponsors a non-qualified 457(b) plan for the benefit of key managerial employees. Management elected to contribute \$49,000 and \$40,500 for the years ended December 31, 2010 and 2009, respectively. Amounts contributed to the plan are held by the Society and included in marketable securities at a value of \$130,733 and \$63,896 as of December 31, 2010 and 2009, respectively.

NOTE 6 CONCENTRATION OF CREDIT RISK

The Society maintains operating and money market cash balances in several financial institutions located throughout the United States. These balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At various times throughout the year, balances at these institutions may exceed the federally insured limits.

NOTE 7 COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Society makes commitments for meeting and hotel space. At December 31, 2010, the Society had no such commitments.

SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2010 AND 2009

NOTE 8 OPERATING LEASES

The Society has various operating leases for equipment with terms extending to 2012. Expenses related to these leases amounted to \$3,717 for both years ended December 31, 2010 and 2009. At December 31, 2010, minimum future operating lease payments are as follows:

<u>Year Ended December 31,</u>	<u>Amount</u>
2011	\$ 3,717
2012	310
Total	<u>\$ 4,027</u>

NOTE 9 RELATED PARTY

Several board members of the Society are also board members of the SCTE Foundation, Inc. (the Foundation), also a nonprofit organization. The Foundation's mission is to assist in fostering innovation and education in the cable and telecommunications engineering industry. The President and CEO of the Society is also the Vice President of the Board of Directors of the Foundation.

The Society provides administrative support services to the Foundation at no charge. However, occasionally other transactions occur that affect both the Foundation and the Society. These transactions resulted in a balance receivable from the Foundation of \$6,700 at December 31, 2010 and a balance owed to the Foundation at December 31, 2009 of \$5,000. In addition, during the year ended December 31, 2010, the Foundation made a grant to the Society for \$25,000.

NOTE 10 FAIR VALUE MEASUREMENTS

The Society uses fair value measurements to record fair value adjustments to investments. For additional information on how the Society measures fair value refer to Note 1 – Summary of Significant Accounting Policies.

The following table presents the Society's fair value hierarchy for those investments measured at fair value on a recurring basis as of December 31, 2010 and 2009:

	2010			Total
	Level 1	Level 2	Level 3	
Government Bonds and Notes	\$ 1,976,485	\$ -	\$ -	\$ 1,976,485
Common Stocks	864,633	-	-	864,633
Total	\$ 2,841,118	\$ -	\$ -	\$ 2,841,118
	2009			
	Level 1	Level 2	Level 3	Total
Government Bonds and Notes	\$ 1,444,148	\$ -	\$ -	\$ 1,444,148
Common Stocks	772,041	-	-	772,041
Total	\$ 2,216,189	\$ -	\$ -	\$ 2,216,189

**SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2010 AND 2009**

NOTE 11 SUBSEQUENT EVENT

In 2011, the Society elected to change its fiscal year from December 31 to June 30, effective June 30, 2011.

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

Board of Directors
Society of Cable Telecommunications Engineers, Inc.
Exton, Pennsylvania

Our report on our audits of the combined financial statements of the Society of Cable Telecommunications Engineers, Inc. and Chapters for the years ended December 31, 2010 and 2009 appears on page 1. The combined schedules of program services revenue and chapter activities, the combining schedules of activities, and the combined schedules of functional expenses are presented for purposes of additional analysis and are not a required part of the basic combined financial statements. Such information has been subjected to the auditing procedures applied in the audits of the combined financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic combined financial statements taken as a whole.

LarsonAllen LLP
LarsonAllen LLP

Blue Bell, Pennsylvania
April 12, 2011

**SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
 COMBINED SCHEDULES OF PROGRAM SERVICES REVENUE
 AND CHAPTER ACTIVITIES
 YEARS ENDED DECEMBER 31, 2010 AND 2009
 (SEE INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION)**

PROGRAM SERVICE REVENUE

	<u>2010</u>	<u>2009</u>
Certification Programs	\$ 357,691	\$ 317,028
Cable-Tec Expo	3,749,736	4,048,232
Canada Summit	321,863	196,845
Green Pavilion Expo	49,600	31,300
Publications	46,222	95,163
Training Seminars	224,130	56,263
Vendor Support	435,762	467,154
Total Program Services Revenue	<u>\$ 5,185,004</u>	<u>\$ 5,211,985</u>

CHAPTER ACTIVITIES

	<u>2010</u>	<u>2009</u>
Group Special Events	\$ 1,481,847	\$ 1,352,575
Local Dues	1,326	3,596
Meeting Fee	130,205	143,861
Miscellaneous	14,000	25,207
Total Chapter Activities	<u>\$ 1,627,378</u>	<u>\$ 1,525,239</u>

SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
COMBINING SCHEDULES OF ACTIVITIES
YEARS ENDED DECEMBER 31, 2010 AND 2009
(SEE INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION)

	2010		2009	
	SCTE	Chapters	Total	Chapters
REVENUE AND OTHER SUPPORT				
Program Services Revenue	\$ 5,185,004	\$ -	\$ 5,185,004	\$ 5,211,985
Chapter Activities	-	1,627,378	1,627,378	1,525,239
Membership Dues	2,419,381	-	2,419,381	-
Other Revenue	30,867	-	30,867	22,355
Total Revenue and Other Support	7,635,252	1,627,378	9,262,630	7,289,094
EXPENSES				
Program Services				
Educational and Membership Services	5,915,981	-	5,915,981	6,143,580
Chapter Activities	407,181	1,530,898	1,938,079	1,515,842
Total Program Services	6,323,162	1,530,898	7,854,060	7,659,422
Supporting Services				
Management and General	959,672	-	959,672	941,287
Total Expenses	7,282,834	1,530,898	8,813,732	8,599,709
Change in Net Assets from Operations	352,418	96,480	448,898	(210,675)
NONOPERATING INCOME				
Net Investment Income	167,358	713	168,071	298,455
CHANGE IN NET ASSETS				
Net Assets - Beginning of Year	519,776	97,193	616,969	87,780
NET ASSETS - END OF YEAR	3,527,189	932,221	4,459,410	3,439,409
	\$ 4,046,965	\$ 1,029,414	\$ 5,076,379	\$ 3,527,189
				\$ 932,221
				\$ 4,459,410

SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
COMBINED SCHEDULES OF FUNCTIONAL EXPENSES
YEARS ENDED DECEMBER 31, 2010 AND 2009
(SEE INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION)

	2010				2009			
	Program Services		Supporting Services		Program Services		Supporting Services	
	Educational and Membership Services	Chapter Activities	Management and General	Total Program and Supporting Services	Educational and Membership Services	Chapter Activities	Management and General	Total Program and Supporting Services
Salaries	\$ 2,191,569	\$ 270,810	\$ 687,746	\$ 3,150,125	\$ 2,457,304	\$ 292,682	\$ 633,667	\$ 3,383,653
Employee Benefits	435,247	34,417	47,640	517,304	385,682	41,435	106,737	533,854
Payroll Taxes	157,476	11,116	16,674	185,266	175,934	12,419	18,628	206,981
Total Salaries and Related Expenses	2,784,292	316,343	752,060	3,852,695	3,018,920	346,536	759,032	4,124,488
Chapter								
Bank Service Fee	-	11,691	-	11,691	-	9,397	-	9,397
Certification	-	2,868	-	2,868	-	2,810	-	2,810
Dues and Subscriptions	-	12,019	-	12,019	-	9,534	-	9,534
Group Special Events	-	1,194,076	-	1,194,076	-	1,186,525	-	1,186,525
Marketing/Promotion	-	17,965	-	17,965	-	14,228	-	14,228
Meeting Expense	-	212,935	-	212,935	-	218,486	-	218,486
Miscellaneous	-	17,019	-	17,019	-	11,369	-	11,369
Postage and Shipping	-	3,395	-	3,395	-	4,509	-	4,509
Donations	-	36,107	-	36,107	-	35,497	-	35,497
Supplies	-	16,238	-	16,238	-	19,476	-	19,476
Website	-	6,585	-	6,585	-	4,011	-	4,011
Total Chapters	-	1,530,898	-	1,530,898	-	1,515,842	-	1,515,842
Other Expenses								
Bad Debt Expense	5,250	-	-	5,250	-	-	-	-
Bank Service Fees	83,948	5,926	8,889	98,763	72,052	5,086	7,654	84,792
Board of Directors Meetings	9,495	708	3,883	14,086	25,838	824	6,458	33,120
Certifications	121,785	-	-	121,785	133,236	-	-	133,236
Cable-Tec Expo	1,381,680	-	-	1,381,680	1,467,478	-	-	1,467,478
Casual Labor	25,447	1,796	2,695	29,938	19,582	1,382	2,073	23,037
Chapter Development	20,106	21,472	12,120	53,698	6,205	13,663	6,794	26,662
Committee Support	3,450	302	1,028	4,780	8,560	604	1,510	10,674
Conventions and Seminars	494,502	-	-	494,502	362,505	-	-	362,505
Cost of Inventory Sold	20,769	-	-	20,769	31,426	-	-	31,426
Depreciation and Amortization	104,037	7,344	11,016	122,397	112,556	7,945	11,919	132,420
Education Dues and Subscriptions	27,567	4,800	4,865	37,232	20,419	4,025	7,812	32,256
Election	7,007	495	808	8,310	9,072	640	958	10,670
Subtotal Other Expenses-Carry Forward	2,305,043	42,843	45,304	2,393,190	2,268,929	34,169	45,178	2,348,276

**SOCIETY OF CABLE TELECOMMUNICATIONS ENGINEERS, INC. AND CHAPTERS
 COMBINED SCHEDULES OF FUNCTIONAL EXPENSES (CONTINUED)
 YEARS ENDED DECEMBER 31, 2010 AND 2009
 (SEE INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION)**

	2010					2009				
	Program Services		Supporting Services		Total Program and Supporting Services	Program Services		Supporting Services		Total Program and Supporting Services
	Educational and Membership Services	Chapter Activities	Management and General	Educational and Membership Services		Chapter Activities	Management and General			
Balance Forward-Other Expenses	\$ 2,305,043	\$ 42,843	\$ 45,304	\$ 2,393,190	\$ 2,268,929	\$ 34,169	\$ 45,178	\$ 2,348,276		
Other Expenses-Continued										
Emerging Technologies Conference	-	-	-	-	9,085	-	-	9,085		
Insurance	57,742	4,076	6,114	67,932	62,830	4,435	6,653	73,918		
Miscellaneous	484	34	17,380	17,898	755	53	977	1,785		
Mission Statement/Marketing	25,257	1,783	9,356	36,396	34,947	2,012	3,017	39,976		
Postage and Shipping	6,261	426	1,585	8,272	6,361	528	2,310	9,199		
Printing and Publications	150,009	10,589	15,935	176,533	239,013	233	1,911	241,157		
Professional Fees	146,687	11,182	42,965	200,834	75,325	7,160	65,928	148,413		
Repairs and Maintenance	90,351	6,567	9,649	106,567	103,815	7,328	11,380	122,523		
Standards	165,030	-	-	165,030	156,600	-	-	156,600		
Supplies	27,730	1,957	3,513	33,200	27,095	2,086	3,524	32,705		
Taxes and Licenses	35,034	2,751	3,709	41,494	34,127	2,409	3,613	40,149		
Tax on Unrelated Business Income	1,722	122	182	2,026	7,648	540	810	8,998		
Telephone	35,354	2,506	9,935	47,795	30,878	2,180	6,190	39,248		
Travel and Entertainment	37,622	2,659	36,969	77,250	20,309	1,919	25,793	48,021		
Utilities	28,775	2,031	3,047	33,853	29,481	2,081	3,122	34,684		
Website	18,588	1,312	1,969	21,869	17,462	1,233	1,849	20,544		
Total Other Expense	<u>3,131,689</u>	<u>90,838</u>	<u>207,612</u>	<u>3,430,139</u>	<u>3,124,660</u>	<u>68,366</u>	<u>182,255</u>	<u>3,375,281</u>		
Total Expenses	<u>\$ 5,915,981</u>	<u>\$ 1,938,079</u>	<u>\$ 959,672</u>	<u>\$ 8,813,732</u>	<u>\$ 6,143,580</u>	<u>\$ 1,930,744</u>	<u>\$ 941,287</u>	<u>\$ 9,015,611</u>		